



## PRESS RELEASE

### **The IGE+XAO Group and the Spanish "SOFTELEC Gestión y servicios Informáticos" company sign a strategic partnership agreement in the field of Computer-Aided Design dedicated to the manufacturing and building markets.**

**Toulouse, March 7th, 2005 – The IGE+XAO Group** announces that it has just signed a strategic partnership agreement with "SOFTELEC Gestión y servicios Informáticos", a Spanish company which markets the ESQUEMALEC software application. This Computer-Aided Design software application dedicated to Electrical Engineering (Electrical CAD) is, in its field, with more than 4,500 customers, the software application most popular in Spain.

With this agreement, SOFTELEC and IGE+XAO will join their efforts to provide ESQUEMALEC users with a migration solution to the SEE ELEC™ software application, which is edited by CAE Development Aps, a Danish company now 100% controlled by the IGE+XAO Group.

For IGE+XAO, this partnership allows the Group to consolidate its market share on the Spanish manufacturing and building markets, in particular amongst small and medium-sized companies. "This partnership is in total compliance with the strategy announced by the Group. Today, with SOFTELEC, IGE+XAO should soon become the most important base of customers equipped with Electrical CAD software applications in Spain", says Alain Di Crescenzo, Chairman and CEO of the IGE+XAO Group.

As for Angel Hernandez Arenas, SOFTELEC General Manager, "This operation allows ESQUEMALEC users to perpetuate their investment thanks to IGE+XAO which is, in my opinion, with more than 40,000 licences sold in the world, the most solid, the most innovating and the most dynamic supplier of the market.

#### **ABOUT THE IGE+XAO GROUP**

For over 18 years, the **IGE+XAO Group** has been a software editor designing, producing, selling and ensuring the maintenance of a range of Computer-Aided Design (CAD) software. These Electrical CAD software products have been designed to help manufacturers design and maintain the electrical section of any installation. This type of CAD is called "Electrical CAD". **IGE+XAO** has built a complete range of Electrical CAD software applications designed for all industry fields. **IGE+XAO** products may either run on a stand-alone computer or be deployed on a network. With more than 40,000 licenses sold throughout the world, **IGE+XAO** is a reference in its domain. For more information, visit <http://www.ige-xao.com>

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#### **About SOFTELEC Gestión y servicios Informáticos**

**SOFTELEC Gestión y servicios Informáticos**, created in 1993, is one of the pioneering companies in Spain in the field of Computer-Aided Design software applications dedicated to electrical professionals. With more than 4,500 customers, SOFTELEC has acquired an important market share, in particular in the field of electrical installation.

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